Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

Internal Revenue Service The organization may have to use a copy of this return to satisfy state reporting requirements. Inspection								
A For the 2009 calendar year, or tax year beginning and ending								
В	Check if	FIEGSE	C Name of organization	D Employer identifica	ition number			
	Addres	is label or	EMPLOYMENT POLICIES INSTITUTE FOUNDATIO	พ				
E	Name change	type	Doing Business As DEFEATTHEDEBT. COM	52-19	02264			
	Initial	See	Number and street (or P.O. box if mail is not delivered to street address) Room/si	uite E Telephone number				
	Termin	- Specific Instruc-	L090 VERMONT AVENUE, NW 800	(202)	463-7650			
	Amend		City or town, state or country, and ZIP + 4	G Gross receipts \$	10,887,602.			
	Application	יין ו	VASHINGTON, DC 20005	H(a) Is this a group reti				
	pendin	F Name	e and address of principal officer RICHARD BERMAN	for affiliates?	Yes X No			
		SAME	E AS C ABOVE	H(b) Are all affiliates inclu	ded? Yes No			
1 7	Tax-exe	mpt status	(insert no.)		st. (see instructions)			
			ONLINE.ORG ECON4U.ORG RETHINKREFORM.CO					
				ear of formation: 1994 M	State of legal domicile. DC			
Pa	art I	Summa		DECENDOU / EDITON	mr.			
ç			cribe the organization's mission or most significant activities. CONDUCT WAKERS AND THE GENERAL PUBLIC WITH RES	DECT TO THE CO	NOTNIED)			
Governance								
Veri	1		box If the organization discontinued its operations or disposed of n	note than 25% of its flet ass	ers. 6			
Ĝ	1		voting members of the governing body (Part VI, line 1a) independent voting members of the governing body (Part VI, line 1b)	4	4			
•ජ ග	1		er of employees (Part V, line 2a)	5	1			
ij			er of volunteers (estimate if necessary)	6	<u></u>			
Activities &	1		unrelated business revenue from Part VIII, column (C), line 12	7a	0.			
Ă	1	-	ed business taxable income from Form 990-T, line 34	7b	0.			
_		roc amount	od bdoinedd taraeid medine mem i dinnedd 17 mile d'i	Prior Year	Current Year			
40	8	Contribution	ns and grants (Part VIII, line 1h)	2,540,738.	10,881,090.			
Revenue	1		ervice revenue (Part VIII, line 2g)		450.			
eve	1	•	income (Part VIII, column (A) flines 3, 4, and 7d)	11,526.	4,713.			
<u> </u>			nue (Part VIII count fr), lines 5, 60, 9c, 10c, and 11e)	150.	1,349.			
			ue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	2,552,414.	10,887,602.			
	13	Grants and	sımılar amounts paid (Part IX, ÇÇÇ(lumr, VA), lines 1-3)	149,950.				
	14	Benefits pa	ud to on for members (Part IX, column (A), line 4)					
es	15 :	Salaries, otl	her compensation, employee benefits (Part IX, column (A), lines 5-10)	20,440.	18,508.			
Expenses	16a I	Professiona	al fundralsing fees (Paft) & column (A), line 11e)					
ď	þ.	Total fundra	alsing expenses (Part IX, column (D), line 25) 193,792.	1 255 500	40 500 555			
ш		-	nses (Part X, column (A), lines 11a-11d, 11f-24f)	1,375,502.	10,793,575.			
	18	Total expen	nses. Add lines 13-17 (must equal Part IX, column (A), line 25)	1,545,892.	10,812,083.			
. 0		Revenue les	ss expenses Subtract line 18 from line 12	1,006,522.	75,519.			
Net Assets or Fund Balances				Beginning of Current Year	End of Year 3,240,214.			
Sse	20		s (Part X, line 16)	1,774,910.	1,541,434.			
let A	21		ies (Part X, line 26)	1,623,261.	1,698,780.			
	22 art II		or fund balances. Subtract line 21 from line 20 ure Block	1,023,201	1,000,7001			
1			es of perpty Declare that have examined this return, including accompanying schedules and stateme. Declaration of preparer (per than officer) is based on all information of which preparer has any knowle	ents, and to the best of my knowledge	and belief, it is true, correct,			
		and complete	Declaration of preparer (of rea than officer) is based on all information of which preparer has any knowle	edge	c /			
Sig	_		C. am	11/2	1110			
Here Signature of officer Date								
RICHARD BERMAN, PRESIDENT, EXEC. DIR.								
Type or print name and title								
Preparer's Date Check if Self- (see instructions)								
Proposition Signature Sig								
	only	Firm's name (o	RICHARD BERMAN AND COMPANI, INC.	EIN ►				
USE	Only	self-employed address, and						
		ZIP + 4	WASHINGTON, DC 20005	Phone no. ► (2				
Ma	y the IF	RS discuss	this return with the preparer shown above? (see instructions)		X Yes No			
9320	01 02-0	4-10 LHA	For Privacy Act and Paperwork Reduction Act Notice, see the separate	instructions.	Form 990 (2009)			

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	x	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for	-		
·	public office? If "Yes," complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4	X	<u> </u>
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and	H		
-	reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?			
	If "Yes," complete Schedule D, Part V	10		Х
11	Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VIII, IX, or X		,,	
_	as applicable	11	X	
•	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
_	Part VI			
•	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.			
•	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
_	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII			
•	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX			
•	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.			
•	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X			
12	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI, XII, and XIII.	12	X	
12A	Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No			
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional			
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
ь	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	Ì ¦		v
45	and program service activities outside the United States? If "Yes," complete Schedule F, Part I	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	4-		х
16	or entity located outside the United States? If "Yes," complete Schedule F, Part II Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	15		
10	located outside the United States? If "Yes," complete Schedule F, Part III	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	10		
••	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			 -
	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		Х
		Form	990 (2	2009)

EMPLOYMENT POLICIES INSTITUTE FOUNDATION 52-1902264 Page 4 Form 990 (2009) Part IV | Checklist of Required Schedules (continued) Yes No 21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the Х United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 21 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, X 22 column (A), line 2? If "Yes," complete Schedule I, Parts I and III 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete X Schedule J 23 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete X 24a Schedule K If "No", go to line 25 24b b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c 24d d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a X 25a disqualified person during the year? If "Yes," complete Schedule L, Part I b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete X Schedule L, Part I 25b 26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified Х 26 person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete X 27 Schedule L. Part III 28 Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28a X b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28b c An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was Х an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 28c X 29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation X contributions? If "Yes," complete Schedule M 30 31 Did the organization liquidate, terminate, or dissolve and cease operations? Х If "Yes," complete Schedule N, Part I 31 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete X 32 Schedule N, Part II 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations X sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I 33 34 Was the organization related to any tax-exempt or taxable entity? X If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 34 35 Is any related organization a controlled entity within the meaning of section 512(b)(13)? X 35 If "Yes," complete Schedule R, Part V, line 2 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? X 36 If "Yes," complete Schedule R, Part V, line 2 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization

> X Form 990 (2009)

37

X

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?

Note. All Form 990 filers are required to complete Schedule O.

Pai	rt V Statements Regarding Other IRS Filings and Tax Compliance			-90 -
L	TT Catomonto riogarania canor into i iningo ana rax compilarios		Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of			
	U.S. Information Returns. Enter -0- if not applicable			
b				
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 1			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a		Х
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х
b	If "Yes," enter the name of the foreign country			
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and	1 1		
	Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Х
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited			
	Tax Shelter Transaction?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services			٠,
	provided to the payor?	7a		Х
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	_		х
	to file Form 8282?	7c		^
	If "Yes," indicate the number of Forms 8282 filed during the year	1 1		
е	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			Х
		7e 7f		X
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required? For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?	7g 7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the	- ''' 		<u>.</u>
Ū	supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings			
	at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:	, J.		
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter.			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against		i	
	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		

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b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

12b

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body	5		
b		4		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other	7		
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors or trustees, or key employees to a management company or other person?	3	Х	
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4	X	
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5		X
6	Does the organization have members or stockholders?	6		X
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the			
	governing body?	7a		X
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year			
	by the following:		}	
а	The governing body?	8a	x	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)	•		
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		X
	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with those of the organization?	10b		
11	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11	X	
11A	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise			
	to conflicts?	12b	X	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	In Schedule O how this is done	12c	X	
13	Does the organization have a written whistleblower policy?	13	Х	
14	Does the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	X	
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions.)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		<u> X</u>
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation		Ì	
	In joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
<u>Sec</u>	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ► SEE SCHEDULE O			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available	e for		
	public inspection. Indicate how you make these available. Check all that apply. Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy,	and fina	ıncıal	
	statements available to the public.			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organiz RICHARD BERMAN - 202-463-7650	ation. 🕨		
	1090 VERMONT AVENUE, NW #800, WASHINGTON, DC 20005			
_	1070 TELECOTE ITELECT III #000 INIDITINGTON DO 20003	Form	990 (2009)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons.

Check this box if the organization did not co	(B))	,	 (D)	(E)	(F)	
Name and Title	Average			Pos	ition		Reportable Reportable		Estimated	
	hours per week	Individual trustee or director	ec eastropolar trustee	c all		Highest compensated amployee	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations	
RICHARD BERMAN PRESIDENT, EXECUTIVE DIR	16.30	x	_	х			5,000.	0.	0.	
CRAIG GARTHWAITE SECRETARY/TREASURER,DIR.	0.10	ļ		Х			11,050.	0.	0.	
JOHN BERGLUND DIRECTOR	0.10	х					500.	0.	0 .	
JAMES R. LEDLEY DIRECTOR	0.10	х					500.	0.	0 .	
SHANNON FOUST DIRECTOR	0.10	х					500.	0.	0	
PAUL AVERY DIRECTOR	0.10	х					500.	0.	0	
JEFFREY CAMPBELL DIRECTOR	0.10	х					0.	0.	0	
			_							
									· 	
						_				
-										
		_		_						
									5 000 (000	

932007 02-04-10

the organization.		
(A)	(B)	(C)
Name and business address	Description of services	Compensation
ORION PRECISION MARKETING RESEARCH, 50		
PROGRESS CIRCLE, UNIT 6-A, NEWINGTON, CT	MEDIA BROKERAGE	7,499,489.
RICHARD BERMAN & COMPANY, INC., 1090		
VERMONT AVE, NW #800, WASHINGTON, DC 20005	MANAGEMENT SERVICES	1,838,254.
NEW YORK TIMES & COMPANY		
620 8TH AVENUE, NEW YORK, NY 10036	MESSAGE ADVERTISING	210,929.
CBS OUTDOOR		
185 US HIGHWAY 46, FAIRFIELD, NJ 07004	MESSAGE ADVERTISING	131,080.
DOW JONES & COMPANY, INC. DBA WSJ		
4 CHASE METROTCH CENTER, BROOKLYN, NY 11245	MESSAGE ADVERTISING	105,964.
2 Total number of independent contractors (including but not limited to those liste	d above) who received more than	
\$100,000 in compensation from the organization		

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Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do	All other organizations must comp	(A)	(B) Program service	(C) Management and	(D) Fundraising
	8b, 9b, and 10b of Part VIII.	Total expenses	expenses	general expenses	expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21	······································			
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the U.S.				
	See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	18,050.	10,900.	5,350.	1,800.
6	trustees, and key employees Compensation not included above, to disqualified	10,0301	20/3001	373301	
U	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages				
8	Pension plan contributions (include section 401(k)	_ ,			
	and section 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes	458.	32.	261.	165.
11	Fees for services (non-employees).				
а	Management	1,838,254.	1,537,151.	128,720.	172,383.
b	Legal	54,188.	55,769.	<1,581.>	<u></u>
С	Accounting	19,819.		19,819.	
	Lobbying	<u>.</u>			
е	Professional fundraising services. See Part IV, line 17	·			
f	Investment management fees	25 620	24,775.	572.	291.
	Other	25,638. 8,546,463.	8,546,263.	3/2.	200.
12	Advertising and promotion	49,956.	42,644.		7,312.
13	Office expenses	30,116.	29,934.		182.
14 15	Information technology	30,1101	25,5510	··	1021
16	Royatties Occupancy				
17	Travel	30,351.	19,102.		11,249.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	9,063.	9,025.		38.
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	173.	173.		
23	Insurance	2,772.		2,772.	
24	Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.)				
а	ISSUE RESEARCH	171,204.	171,204.		
b	TAXES, LICENSES & FEES	14,404.	14,454.		<50.
С	SUBSCRIPTIONS AND PUBLI	1,174.	952.		222.
d					
е					
f	All other expenses	10 010 000	10 160 270	455 040	100 500
25_	Total functional expenses. Add lines 1 through 24f	10,812,083.	10,462,378.	155,913.	193,792.
26	Joint costs. Check here Jif following				
	SOP 98-2. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation		L		Form 990 (2009)

932010 02-04-10

Par	t X	Balance Sheet				
•				(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		223,922.	1	1,421,561.
į	2	Savings and temporary cash investments	1,250,891.	2	1,538,428.	
l	3	Pledges and grants receivable, net		299,699.	3	280,000.
İ	4	Accounts receivable, net			4	
ŀ	5	Receivables from current and former officers, direc	ctors, trustees, key			
ŀ		employees, and highest compensated employees.	. Complete Part II			
		of Schedule L			5	
ļ	6	Receivables from other disqualified persons (as de	efined under section			
l		4958(f)(1)) and persons described in section 4958				
		Part II of Schedule L			6	
g,	7	Notes and loans receivable, net	Ī		7	
Assets	8	Inventories for sale or use	Ĭ		8	
A	9	Prepaid expenses and deferred charges	Ī		9	
		Land, buildings, and equipment, cost or other	i i	·		
ı			10a 2,446.			
	b		10a 2,446. 10b 2,221.	398.	10c	225.
I	11	Investments - publicly traded securities		-	11	
1	12	Investments - other securities. See Part IV, line 11	į		12	
1	13	Investments - program-related. See Part IV, line 11	ì		13	
	14	Intangible assets	Ī		14	
	15	Other assets. See Part IV, line 11	Ţ.		15	
	16	Total assets. Add lines 1 through 15 (must equal	line 34)	1,774,910.	16	3,240,214.
	17	Accounts payable and accrued expenses		151,649.	17	1,541,434.
	18	Grants payable	ŀ	· · · · · · · · · · · · · · · · · · ·	18	
	19	Deferred revenue	ŀ		19	
	20	Tax-exempt bond liabilities	Ī	· · · · · · · · · · · · · · · · · · ·	20	
" l	21	Escrow or custodial account liability. Complete Pa	rt IV of Schedule D		21	
Liabilities	22	Payables to current and former officers, directors,				
<u>ğ</u>		highest compensated employees, and disqualified	· · · ·			
Ë		of Schedule L	portorio compieta i artii		22	
	23	Secured mortgages and notes payable to unrelate	ed third parties		23	
	24	Unsecured notes and loans payable to unrelated t			24	
	25	Other liabilities. Complete Part X of Schedule D			25	
	26	Total liabilities. Add lines 17 through 25		151,649.	26	1,541,434.
		Organizations that follow SFAS 117, check here	e ► X and complete			
တ္က		lines 27 through 29, and lines 33 and 34.				
ဦ	27	Unrestricted net assets		1,365,405.	27	1,441,232.
ala	28	Temporarily restricted net assets		257,856.	28	257,548.
9	29	Permanently restricted net assets	Ī		29	
5		Organizations that do not follow SFAS 117, che	ck here ▶ ☐ and			
9		complete lines 30 through 34.	-			
şţ	30	Capital stock or trust principal, or current funds			30	
SSE	31	Paid-in or capital surplus, or land, building, or equi	pment fund		31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated inco			32	
ž	33	Total net assets or fund balances		1,623,261.	33	1,698,780. 3,240,214.
	34	Total liabilities and net assets/fund balances		1,774,910.	34	3,240,214.

Form **990** (2009)

or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Form **990** (2009)

SCHEDULE A

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

EMPLOYMENT POLICIES INSTITUTE FOUNDATION

Employer identification number

		EMPLOYM	ENT POLICIES	INST	ITUTE	FOUN	DATIO	N	5	2-1902264	
Part I	Reason	for Public Char	ity Status (All organiz	ations mu	st complet	e this part	t.) See inst	tructions.			_
The organ	ization is not a	a private foundation	because it is: (For lines 1	through '	11, check	only one b	ox.)				_
1 🗀	A church, cor	nvention of churches	s, or association of chur	ches desc	nbed in se	ction 170	(b)(1)(A)(i)	١.			
2	A school described in section 170(b)(1)(A)(ii). (Attach Schedule E)										
з 🗀	A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).										
4	A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name,										
	crty, and state										
5 🗀	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in										
	section 170(b)(1)(A)(iv). (Complete Part II.)										
6 🔲	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).										
7 X		=	eives a substantial part					r from the	general _l	public described in	
	section 170(b)(1)(A)(vi). (Comple	te Part II.)								
в 🗔			ection 170(b)(1)(A)(vi). ((Complete	Part II)						
9 🗀	An organizati	on that normally rec	eives. (1) more than 33 1	1/3% of its	support f	rom contri	butions, m	nembershi	p fees, ar	nd gross receipts from	ı
	activities rela	ted to its exempt fur	nctions - subject to certa	ıın excepti	ons, and (2) no more	than 33 1	1/3% of its	support	from gross investment	t
	income and i	unrelated business t	axable income (less sect	tion 511 ta	x) from bu	sinesses a	acquired b	y the orga	anization a	after June 30, 1975.	
	See section	509(a)(2). (Complete	Part III.)								
10 🔲	An organizati	ion organized and op	perated exclusively to te	st for publ	c safety. S	See sectio	n 509(a)(4	1).			
11 🔲	An organizati	ion organized and op	perated exclusively for the	ne benefit (of, to perfo	orm the fur	nctions of,	or to carr	y out the	purposes of one or	
	more publicly	supported organiza	ations described in section	on 509(a)(⁻	1) or section	on 509(a)(2	2). See se c	ction 509(a)(3). Che	ck the box that	
	describes the	e type of supporti <u>ng</u>	organization and comple	ete lines 1	1e through	11h				1	
	a L Type i		• 1	• •		tionally int	-		d L	Type III - Other	
e			it the organization is not								
	foundation m	nanagers and other t	han one or more publicly	y supporte	d organiza	tions des	cribed in s	ection 50	9(a)(1) or	section 509(a)(2).	
f	If the organiz	ation received a writ	ten determination from t	the IRS tha	at it is a Ty	pe I, Type	II, or Type	e III			_
		rganization, check th								_	لــ
9			organization accepted ar								_
	(ı) A perso	n who directly or ind	rectly controls, either al	one or tog	ether with	persons c	lescribed	ın (ıi) and (iii) below,		<u>'</u>
	_		upported organization?							11g(i)	_
		•	n described in (i) above?							11g(ii)	_
			person described in (i) o							11g(iii)	_
h	Provide the f	ollowing information	about the supported or	ganizationi	(s)						
		1	(iii) Type of	(/) In Ab		(a) Ded ver		(vi) ls	tho I		-
• •	of supported	(ii) EIN	organization	in col (i) h		(v) Did you organizat		lorganizati	on in col.]	(vii) Amount of	
org	anization		(described on lines 1-9	governing		(i) of your		(i) organız U.S	ed in the	support	
			above or IRC section (see instructions))	Yes	No	Yes	No	Yes	No		
			(000	103	110	103		100	""		-
								1			
				·	l	-			1		-
								ŀ			
			·								_
	•										_
									<u> </u>		_
											-
_					1			1			
Total		1		L		<u> </u>	l		<u>1</u>		

932021 02-08-10

Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2009

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for

Schedule A (Form 990 or 990-EZ) 2009 EMPLOYMENT POLICIES INSTITUTE FOUNDATION52-1902264 Page 2

[Part II] Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

·	ction A. Public Support	d the box off line o	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	·····				
		4.3.0005	41,0000	(-) 0007	4-11-0000	(e) 2009	(f) Total	
	endar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 20 <u>0</u> 7	(d) 2008	(e) 2009	(i) ioiai	
1	Gifts, grants, contributions, and							
	membership fees received. (Do not	1794921.	3057351.	2538218.	25/0738	10881090.	20812318	
_	include any "unusual grants.")	1/34321.	3037331.	2330210.	23407300	10001050.	20012310.	
2	Tax revenues levied for the organ-							
	ization's benefit and either paid to							
	or expended on its behalf	-						
3	The value of services or facilities	1						
	furnished by a governmental unit to							
	the organization without charge	1794921.	3057351.	2538218.	25/0738	10881090	20812318.	
	Total. Add lines 1 through 3	1/94921.	305/351.	2336216.	2540730.	10001030.	20012310.	
5	The portion of total contributions							
	by each person (other than a							
	governmental unit or publicly							
	supported organization) included							
	on line 1 that exceeds 2% of the							
	amount shown on line 11,						4440987.	
	column (f)						16371331.	
	Public support. Subtract line 5 from line 4			· -	<u> </u>		103/1331.	
	ction B. Total Support							
	endar year (or fiscal year beginning in)	(a) 2005 1794921.	(b) 2006 3057351.	(c) 2007 2538218.	(d) 2008	(e) 2009 10881090.	(f) Total	
7	Amounts from line 4	1/94921.	305/351.	2536216.	2540730.	10001030.	20012310.	
8	Gross income from interest,					ł		
	dividends, payments received on						ł	
	securities loans, rents, royalties	C 244	C 722	2 216	11 526	4 712	21 521	
	and income from similar sources	6,344.	6,732.	2,216.	11,526.	4,713.	31,531.	
9	Net income from unrelated business							
	activities, whether or not the						1	
	business is regularly carried on						<u> </u>	
10	Other income. Do not include gain							
	or loss from the sale of capital	100		C 004	150	1,799.	0 040	
	assets (Explain in Part IV.)	106.		6,994.	150.	1,799.	9,049. 20852898.	
11	Total support. Add lines 7 through 10						20052090.	
12	Gross receipts from related activities	•				12		
13	First five years. If the Form 990 is fo	-	s first, second, thir	d, fourth, or fifth to	ax year as a section	on 501(c)(3)	. —	
<u>e</u>	organization, check this box and storetion C. Computation of Pub	p here	roontago					
						1741	78.51 %	
	Public support percentage for 2009 (' _ ·		column (f))		14		
	Public support percentage from 2008			1. 40	14 - 00 4 /00/	15		
16a	33 1/3% support test - 2009.If the o				14 is 33 1/3% or m	nore, check this bo	x and ►X	
	stop here. The organization qualifies	• • •	-		log 45 - 00 4 /00/	aumana abaati 46		
l:	b 33 1/3% support test - 2008. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box							
	and stop here. The organization qualifies as a publicly supported organization 7a 10% -facts-and-circumstances test - 2009. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more,							
17a								
	and if the organization meets the "fac				*	rt IV now the orga	nization	
_	meets the "facts-and-circumstances"	•	•		=	17	100/	
b	10% -facts-and-circumstances tes							
	more, and if the organization meets t						e	
	organization meets the "facts-and-cir		-	•	•			
18	Private foundation. If the organization	on did not check a	box on line 13, 16	a, 16b, 17a, or 17l	o, check this box a	and see instruction	ns 🖊 🗀	

Schedule A (Form 990 or 990-EZ) 2009

Schedule A (Form 990 or 990-EZ) 2009

line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2009 EMPLOYMENT POLICIES INSTITUTE FOUNDATION 52-1902264 Page 4 Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b;
and Part III, line 12. Provide any other additional information. See instructions.
SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:
PUBLIC INSPECTION COPY CHARGES
SPEAKING FEES
OPINION EDITORIAL INCOME
EXPENSE REIMBURSEMENTS
INSURANCE SETTLEMENT
HONORARIUM
SHIPPING REFUND

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations. Complete Parts I-A and B Do not complete Part I-C.

- Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations. Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A. Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

•	Section 501(c)(4), (5), or (6) organizat	tions: Complete Part III.			
	ne of organization		Employer identification number		
	EMPLOYM	DATION	52-1902264		
Pa	art I-A Complete if the org	anization is exempt un	der section 501(c)	or is a section 5	27 organization.
1	Provide a description of the organiz	ation's direct and indirect polit	ical campaign activities	ın Part IV.	
2	Political expenditures				▶ \$
3	Volunteer hours				
Pá	art I-B Complete if the org	<u>anization is exempt un</u>	der section 501(c)	(3).	
1	Enter the amount of any excise tax	incurred by the organization ur	nder section 4955		\$
	Enter the amount of any excise tax	• •	-	5	> \$
3	If the organization incurred a sectio	n 4955 tax, did it file Form 472	0 for this year?		Yes No
48	a Was a correction made?				└ Yes
_	If "Yes," describe in Part IV.				F04/-\(0\)
		anization is exempt un			· · · · · · · · · · · · · · · · · · ·
	Enter the amount directly expended				> \$
2	Enter the amount of the filing organ	ization's funds contributed to d	other organizations for s	ection 527	_
	exempt function activities				► \$
3	Total exempt function expenditures	. Add lines 1 and 2. Enter here	and on Form 1120-POL	-,	. .
	line 17b				*
4	Did the filing organization file Form				└── Yes └── No
5					
	For each organization listed, enter t	he amount paid from the filing	organization's funds. Al	so enter the amount o	r political contributions received
	that were promptly and directly delicated (PAC). If additional space is needed			parate segregateu iui	id of a political action committee
	· · · · · · · · · · · · · · · · · · ·			T	T 434 . 4 . 11 . 1
	(a) Name	(b) Address	(c) EIN	(d) Amount paid the filing organization	
				funds. If none, ent	
					delivered to a separate
					political organization If none, enter -0
					in Horie, enter o .
_		: <u></u>		- 	
					-
		•			
_					
_					

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2009

Schedule C (Form 990 or 990-EZ) 2009 Part II-A Complete if the org	EMPLOYMENT	POLICIES I	NSTITUTE FO	UNDATION2-1	902264 Page 2
(election under sec		inpi under sectio		160 1 01111 01 00	
<u>`</u>	tion belongs to an affi	distant group	<u> </u>		·· ·
. —	_	nd "limited control" pro	vueione anniv		
Limit (The term "expendent		(a) Filing organization's totals	(b) Affiliated group totals		
1a Total lobbying expenditures to influ	ience public opinion (grass roots lobbying)	-	92,946.	
b Total lobbying expenditures to influ				89.	
c Total lobbying expenditures (add lii	_	3,		93,035.	
d Other exempt purpose expenditure	•			10,719,048.	
e Total exempt purpose expenditures	s (add lines 1c and 1c	d)		10,812,083.	
f Lobbying nontaxable amount. Ente	er the amount from the	e following table in bot	h columns.	690,604.	
If the amount on line 1e, column (a) o		bying nontaxable am			
Not over \$500,000					
Over \$500,000 but not over \$1,000	,000 \$100,00	00 plus 15% of the exc	ess over \$500,000.		
Over \$1,000,000 but not over \$1,5	00,000 \$175,00	00 plus 10% of the exc	ess over \$1,000,000.		
Over \$1,500,000 but not over \$17,	000,000 \$225,00	00 plus 5% of the exce	ss over \$1,500,000.		
Over \$17,000,000	\$1,000,	000			
	·			100 651	
g Grassroots nontaxable amount (en	•			172,651.	
h Subtract line 1g from line 1a. If zero				0.	
i Subtract line 1f from line 1c. If zero				<u></u>	<u> </u>
j If there is an amount other than zer		line 1i, did the organiz	ation file Form 4720	Г	
reporting section 4911 tax for this		. D	0 t 504(h)		Yes No
, ,	ations that made a s	eraging Period Under section 501(h) election e instructions for line	n do not have to com		
	Lobbying Expe	nditures During 4-Yea	ar Averaging Period		
Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) Total
2a Lobbying nontaxable amount	315,054.	284,481.	227,295.	690,604.	1,517,434.
b Lobbying ceiling amount (150% of line 2a, column(e))					2,276,151.
c Total lobbying expenditures	55,679.		802.	93,035.	149,516.
d Grassroots nontaxable amount	78,764.	71,120.	56,824.	172,651.	379,359.
e Grassroots ceiling amount (150% of line 2d, column (e))					569,039.
f Grassroots lobbying expenditures	4,088.		802.	92,946.	97,836.

802. 92,946. 97,836. Schedule C (Form 990 or 990-EZ) 2009

f Grassroots lobbying expenditures

Schedule C (Form 990 or 990-EZ) 2009 EMPLOYMENT POLICIES INSTITUTE FOUNDATION 2-1902264 Page 3

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

1 During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? d Malings to members, legislators, or the public? d Malings to members, legislators, or the public? d Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? If "Yes," desorbe in Part IV j Total, Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 d If the filing organization incurred a section 4912 at lite 14 filing organization incurred a section 4912 to 17 filing organization incurred a section 4912 at lite 14 filing organization incurred a section 4912 at lite 14 filing organization incurred a section 4912 at lite 15 filing organization incurred a section 4912 at lite 16 filing organization incurred a section 4912 at lite 16 filing organization incurred a section 4912 at lite 16 filing organization incurred a section 4912 at lite 16 filing organization incurred a section 4912 at lite 16 filing organization incurred a section 501(c)(4), section 501(c)(5), or section 501(c)(6). 1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization agree to carryover lobbying and political expenditures from the prior year? 1 Dues, assessments and similar amounts from members 5 Complete to the organization agree to carryover to the reasonable expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2 a Curr			(a	1)	(b)	
local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? If 'Yes,' describe in Part IV j Total. Add lines 1c through 11 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If 'Yes,' enter the amount of any tax incurred under section 4912 c If "Yes,' enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did if tile Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). 1 Were substantially all (90% or more) dues received nondeductible by members? 1 Were substantially all (90% or more) dues received nondeductible by members? 2 Dod the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Dod the organization agree to carryover lobbying and political expenditures from the prior year? 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures from the prior year? 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 2 Ca 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 In notices wer			Yes	No	Amo	ount
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2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year? 3 Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 4 Taxable amount of lobbying and political expenditures (see instructions) 5 Taxable amount of lobbying and political expenditures (see instructions)					Yes	No
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Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 2 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5 Supplemental Information	2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		
501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 2 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5 Supplemental Information	3	Did the organization agree to carryover lobbying and political expenditures from the prior year?		3		
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 2 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5 Part IV Supplemental Information	1			1		
expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5 Part IV Supplemental Information	2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political	ical			
b Carryover from last year c Total 2c 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5 Part IV Supplemental Information						
c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5 Part IV Supplemental Information	а			2a		
Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information	b	Carryover from last year		2b		
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5 Part IV Supplemental Information	С	Total		2c		
does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5	3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3		
expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) Fart IV Supplemental Information	4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the ex-	cess			
5 Taxable amount of lobbying and political expenditures (see instructions) 5 Part IV Supplemental Information		does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and	political			
Part IV Supplemental Information		expenditure next year?		4		
				5		
Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i. Also, complete this pa	Par	t IV Supplemental Information				
	Com	olete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4, Part I-C, line 5,	ind Part II-B, I	line 1ı. Alsc	, complete	this pa
						
			<u>-</u>			
						

932043 02-04-10

Schedule D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

Employer identification number

	EMPLOYMENT POLICIE	S INSTITUTE	FOUNDATIO)N	52-19022			
Pai	t I Organizations Maintaining Donor Advise	ed Funds or Other	Similar Funds	or Accou	I nts. Complete if t	he		
	organization answered "Yes" to Form 990, Part IV, Iin							
		(a) Donor advise	ed funds	(b) Fun	ds and other accou	ınts		
1	Total number at end of year							
2	Aggregate contributions to (during year)							
3	Aggregate grants from (during year)				·			
4	Aggregate value at end of year							
5	Did the organization inform all donors and donor advisors in	writing that the assets h	eld ın donor advıs	ed funds				
	are the organization's property, subject to the organization's	exclusive legal control?			Yes	L∐ No		
6	Did the organization inform all grantees, donors, and donor a	advisors in writing that gi	rant funds can be	used only				
	for charitable purposes and not for the benefit of the donor	or donor advisor, or for a	ny other purpose	conferring				
	impermissible private benefit?	 			Yes	No_		
Pai	t II Conservation Easements. Complete if the or	ganization answered "Ye	s" to Form 990, P	Part IV, line 7.				
1	Purpose(s) of conservation easements held by the organization	ion (check all that apply)	I					
	Preservation of land for public use (e.g., recreation or	pleasure) Pres	servation of an his	torically impo	ortant land area			
	Protection of natural habitat	L Pres	servation of a certi	ified historic	structure			
	Preservation of open space							
2	Complete lines 2a through 2d if the organization held a quali	ified conservation contrib	oution in the form	of a conserva	ation easement on	the last		
	day of the tax year.							
					Held at the End of th	e Tax Year		
а	Total number of conservation easements			2a				
b	Total acreage restricted by conservation easements	2b						
c Number of conservation easements on a certified historic structure included in (a)								
d	Number of conservation easements included in (c) acquired			2d				
3	Number of conservation easements modified, transferred, re	eleased, extinguished, or	terminated by the	e organization	during the tax			
	year >							
4	Number of states where property subject to conservation ea		tion bonding of					
5	Does the organization have a written policy regarding the pe		tion, nandling of		Yes	No		
_	violations, and enforcement of the conservation easements		tion concents di	uring the yea		NO		
6	Staff and volunteer hours devoted to monitoring, inspecting Amount of expenses incurred in monitoring, inspecting, and							
7		=			P	-		
8	8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No							
9	In Part XIV, describe how the organization reports conservat	ion easements in its reve	enue and expense	statement a				
9	include, if applicable, the text of the footnote to the organization							
	conservation easements		inat accompa			•		
Pai	t III Organizations Maintaining Collections of	of Art, Historical Tr	easures, or O	ther Simil	ar Assets.			
	Complete if the organization answered "Yes" to Form	990, Part IV, line 8.						
1a	If the organization elected, as permitted under SFAS 116, no	ot to report in its revenue	statement and ba	alance sheet	works of art, histor	ıcal		
	treasures, or other similar assets held for public exhibition, e	ducation, or research in	furtherance of pul	blic service, p	provide, in Part XIV,	the text of		
	the footnote to its financial statements that describes these	items.						
b	If the organization elected, as permitted under SFAS 116, to	report in its revenue sta	tement and balan	ice sheet wor	ks of art, historical	treasures,		
	or other similar assets held for public exhibition, education,	or research in furtheranc	e of public service	e, provide the	following amounts	relating to		
	these items:							
	(i) Revenues included in Form 990, Part VIII, line 1			> :	\$			
	(ii) Assets included in Form 990, Part X			> :	\$			
2	If the organization received or held works of art, historical tre	easures, or other similar a	assets for financia	ıl gaın, provid	е			
	the following amounts required to be reported under SFAS 1	116 relating to these item	ıs.					
а	Revenues included in Form 990, Part VIII, line 1			> :	\$ \$			
b	Assets included in Form 990, Part X			> :	\$			

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2009

932051 02-01-10

Sche	dule D (Form 990) 2009 EMPLOYM	ENT POLICI	ES INSTITU	JTE FOU	NDATI	ON 5	2-190	02264	l Pa	ige 2
	t III Organizations Maintaining C						Asset	S (contir	nued)	
. 3	Using the organization's acquisition, accessi									<u> </u>
	(check all that apply):									
а	Public exhibition	d	I Loan or ex	change progra	ams					
b	Scholarly research	е	Other							
С	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explai	n how they further	the organizati	on's exer	mpt purpos	e ın Part	XIV.		
5	During the year, did the organization solicit of							_		_
	to be sold to raise funds rather than to be m	aintained as part of	the organization's c	collection?				Yes	ᆫ	No
Par	t IV Escrow and Custodial Arran		ete if organization a	answered "Yes	s" to Forr	m 990, Part	IV, line 9	, or		
	reported an amount on Form 990, Pa									
1a	Is the organization an agent, trustee, custod	ian or other intermed	diary for contributio	ns or other as	sets not	ıncluded	_	1		,
	on Form 990, Part X?							Yes		No
b	If "Yes," explain the arrangement in Part XIV	and complete the fo	ollowing table				_			
								Amount		
С	Beginning balance					1c				
d	Additions during the year					1d				
е	Distributions during the year					1e				
f	Ending balance					1f				
	Did the organization include an amount on F		21?					Yes		No
<u> b</u>	If "Yes," explain the arrangement in Part XIV									
Par	t V Endowment Funds. Complete	f the organization ar	nswered "Yes" to F							
		(a) Current year	(b) Prior year	(c) Two year	rs back	(d) Three yea	ars back	(e) Four	years	back
1a	Beginning of year balance			_						
b	Contributions									
С	Net investment earnings, gains, and losses			<u></u>						
d	Grants or scholarships			1						
е	Other expenditures for facilities									
	and programs			ļ						
f	Administrative expenses			ļ						
g	End of year balance		<u> </u>	<u> </u>						
2	Provide the estimated percentage of the year	r end balance held a	as.							
а	Board designated or quasi-endowment		%							
	Permanent endowment >	%								
		%								
3a	Are there endowment funds not in the posse	ession of the organiz	ation that are held	and administe	ered for th	he organiza	tion	Г	T	
	pà.							_	Yes	No
	(i) unrelated organizations							3a(i)		
	(ii) related organizations							3a(ii)		
b	If "Yes" to 3a(ii), are the related organization							3b		
4	Describe in Part XIV the intended uses of the			O Dart V June	10					
Par	t VI Investments - Land, Building						<u> </u>	(-1) D1	1	
	Description of investment	(a) Cost or o basis (investi		st or other s (other)		ocumulated preciation		(d) Book	value	• ——
1a	Land									
b	Buildings									
c	Leasehold improvements									~
d	Equipment			2,446.		2,22	⊥•			25.
	Other						_			<u> </u>
Total	I. Add lines 1a through 1e. (Column (d) must e	qual Form 990, Part	X, column (B), line	10(c))			▶		2.	25.

Schedule D (Form 990) 2009 EMPLOYMENT Part VII Investments - Other Securities.			FOUNDATION	52-1902264 Page 3
	See Form 990, Part	X, line 12.	4-114-4-4	.f., alication
(a) Description of security or category (including name of security)	(b) Book va	lue	(c) Method of Cost or end-of-ye	
Financial derivatives				
Closely-held equity interests				
Other				
				-
			· · · · · ·	
	- 		·	
				· · · · · · · · · · · · · · · · · · ·
				
			·	
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)				
Part VIII Investments - Program Related.	See Form 990, Part	X, line 13		
			(c) Method o	of valuation
(a) Description of investment type	(b) Book val	ue	Cost or end-of-ye	ar market value
	+			·
				
			· · · · · · · · · · · · · · · · · · ·	
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)	•			
Part IX Other Assets. See Form 990, Part X, In		<u>1</u>		
	a) Description			(b) Book value
	-,	· · · · · · · · · · · · · · · · · · ·		(4, -55, -55, -55, -55, -55, -55, -55, -5
				· · · · · · · · · · · · · · · · · · ·
		· · · · · ·		
				
Total. (Column (b) must equal Form 990, Part X, col (B) I	ine 15.)			
Part X Other Liabilities. See Form 990, Part	X. line 25.			
1. (a) Description of liability	·	(b) Amour	it	
Federal income taxes		\ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		
rederal income taxes				
		1		
				
		<u> </u>		
Total. (Column (b) must equal Form 990, Part X, col (B) I	ine 25)	>		
			atomosts that receited	the executation's list that for
2. FIN 48 Footnote. In Part XIV, provide the text of the f	ootnote to the organ	ization s financial st	atements that reports t	the organization's liability for
uncertain tax positions under FIN 48.				
932053 02-01-10				Schedule D (Form 990) 20

Sche	dule D	(Form 990) 2009	EMPLOYMENT	POLICIES	INSTITU	TE	FOUNDA	TIO	<u> 5</u>	2-1	1902264	Page 4
Pai	rt XI	Reconciliation of	f Change in Net A	ssets from Fo	orm 990 to /	Audit	ted Finan	cial S	taten	nent		
٦	Total	revenue (Form 990, Par	t VIII, column (A), line 1	2)	<u> </u>			1			10,887	,602.
2		expenses (Form 990, P						2			10,812	,083.
3		s or (deficit) for the yea		=			-	3	-		75	,519.
4	Net ur	realized gains (losses)	on investments					4				
5	Donat	ed services and use of	facilities					5				
6	Invest	ment expenses						6				
7	Prior p	period adjustments						7				
8	Other	(Describe in Part XIV.)						8				
9	Total a	adjustments (net). Add	lines 4 through 8					9				0.
10	Exces	s or (deficit) for the yea	r per audited financial	statements. Comb	ine lines 3 and	9		10				,519.
Par	t XII	Reconciliation of	f Revenue per Au	dited Financia	al Statemen	its W	ith Rever	nue p	er Re	turn		
1	Total	revenue, gains, and oth	er support per audited	financial statemen	nts				L	1	10,887	<u>,602.</u>
2	Amou	nts included on line 1 b	out not on Form 990, P	art VIII, line 12:			i					
а	Net ur	nrealized gains on inves	stments			2a				1		
b	Donat	ed services and use of	facilities			2b				i		
С		veries of prior year gran	ts			2c						
d		(Describe in Part XIV.)				2d				- 1		^
е		nes 2a through 2d								2e	10 005	0.
3		act line 2e from line 1							_	3	10,887	,602.
4		nts included on Form 9			1		I					
а		ment expenses not inc	luded on Form 990, Pa	rt VIII, line 7b		4a				ŀ		
b		(Describe in Part XIV.)			į	4b						^
С		nes 4a and 4b			40.1				<u> </u>	4c	10,887	602
5		revenue. Add lines 3 an Reconciliation of				nte V	With Eyne	neae	Dor B	5 Potu		,002.
					ai Stateme	iito v	Vitti Expe	11303	per in	1	10,812	083
1		expenses and losses pe nts included on line 1 b							<u> </u>	•+	10,012	, 0031
2		ed services and use of		art ix, line 25	ı	2a						
a	-	ea services and use or rear adjustments	racinues			2b			-			
b	•	losses				2c			-			
c d		(Describe in Part XIV.)				2d			_			
		nes 2a through 2d							┤,	2e		0.
3		act line 2e from line 1							<u> </u>	3	10,812	.083.
4		nts included on Form 9	90 Part IX line 25 but	not on line 1:						Ť		
a		ment expenses not inc			1	4a						
ь		(Describe in Part XIV)	,	,,		4b				- 1		
c		nes 4a and 4b			'				□ ,	4c		0.
5	Total e	expenses. Add lines 3 a	and 4c. (This must equa	al Form 990, Part I	line 18.)					5	10,812	,083.
Pai	t XIV	Supplemental In	formation									
Com	plete th	ns part to provide the d	lescriptions required fo	r Part II, lines 3, 5,	and 9, Part III,	lines 1	1a and 4, Pa	rt IV, lır	nes 1b	and 2	b, Part V, line	4, Part
X, lını	e 2, Pai	rt XI, line 8, Part XII, line	es 2d and 4b, and Part	XIII, lines 2d and 4	lb. Also comple	ete this	s part to pro	vide an	y addıt	ional	ınformatıon	
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	_											
						_					<u></u>	
		_ _										_
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SCHEDULE L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions With Interested Persons

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2009

Open To Public Inspection

Name of the	he organization EMI	LOYMEN	T POLI	CIES	INSTIT	UTE F	OUNDAT	ION	- 1	Employer 52-19			number						
Part I	Excess Benefit	Transacti	ons (section	on 501(c)(3) and sectio	n 501(c)(4)	organizatio	ns only)											
	Complete if the orga	ınızatıon ansv	wered "Yes"	on Form	990, Part IV,	line 25a o	r 25b, or Fo	rm 990-E	Z, Parl	t V, line 40	b.								
1	(a) Name of dis	nuslified ner	son			(b) I	Description	of transa	ection			_	rected?						
	(a) Name of dis											Yes	No						
												 	-						
													<u> </u>						
												 	<u> </u>						
	 			.								-	 						
					<u> </u>							 							
section	the amount of tax impon 4958						s during the	e year ur	der	▶ \$. !							
3 Enter	the amount of tax, if a	ny, on line 2,	above, reim	ibursea b	y the organiza	ation				~ 3,									
Part II	Loans to and/o	r From Int	erested	Persons	s.	-						-							
	Complete if the orga					line 26. or	Form 990-E	Z. Part \	/, line 3	38a.									
	ame of interested son and purpose	(b) Loan	to or from nization?	(c) Origi	inal principal mount	Ĭ	ance due	(e) In (f) Approved by board or		(e) In by board of		(f) Approved		(e) In by board		ard or		ritten ment?
		То	From	1				Yes		Yes	No	Yes	No						
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												ļ							
				<u> </u>					ļ										
	· · · · · · · · · · · · · · · · · · ·			<u> </u>				-				+							
				1		-		-	<u> </u>	+		┼	<u> </u>						
T 4-1			L	1	▶ \$				L			+							
Total Part III	Grants or Assis	tance Bei	nefitina l	nterest	ed Person	S.		1				1 							
	Complete if the orga																		
	(a) Name of interested		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		ionship betw		sted person	and		(c) Am	ount ar	nd type o	f						
·		•			the or	ganızatıon	· · · · · · · · · · · · · · · · · · ·			•	assistai	nce							
									-										
	· · · · · · · · · · · · · · · · · · ·								+										
		<u> </u>							+										
Part IV	Business Trans	actions In	volvina	nterest	ed Persor	ns.													
	Complete if the orga		_				28b or 28c												
	(a) Name of interested		(b) f	Relationsh	nip between in	nterested	(c) Amo	ount of	(c	(d) Description of transaction			aring of zation's nues?						
					ŭ							Yes	No						
RICHA	RD BERMAN AL	ND COMP	ANYMAI	IAGEM:	ENT COM	IPANY	1,838	3,254	.MA	NAGEM	ENT	1	X						
												1							

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2009

SEE SCHEDULE O FOR SCHEDULE L CONTINUATIONS

SCHEDULE 0 (Form 990)

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990.

OMB No 1545-0047 **Open to Public**

Department of the Treasury Inspection Internal Revenue Service Employer identification number Name of the organization EMPLOYMENT POLICIES INSTITUTE FOUNDATION 52-1902264 FORM 990, PART I, DOING BUSINESS AS: DEFEATTHEDEBT.COM CENTER FOR ECONOMIC AND ENTREPRENEURIAL LITERACY FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: ECONOMIC AND SOCIAL EFFECTS OF EMPLOYMENT, FINANCIAL AND GOVERNMENT SPENDING POLICIES. FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: TO EDUCATE THE PUBLIC ON ISSUES RELATED TO GOVERNMENT SPENDING AND THE GROWTH OF THE NATIONAL DEBT. FORM 990, PART III, LINE 2, NEW PROGRAM SERVICES: EXPANDED RESEARCH AND EDUCATION EFFORTS TO INCLUDE GOVERNMENT SPENDING SEE FORM 990, PART III, LINE 4B FOR A MORE DETAILED DESCRIPTION OF THE DEFEATTHEDEBT.COM PROJECT. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: RELEASED ONE INDEPENDENT AND ONE IN-HOUSE STUDY WHICH FOCUSED ON POLICIES THAT AFFECT ENTRY-LEVEL EMPLOYMENT. RELEASED ONE INDEPENDENT STUDY ON THE UNINSURED POPULATION AND THE AVAILABILITY OF HEALTHCARE/HEALTH INSURANCE (SEE PART III, #4A). CONDUCTED RESEARCH ON ANNUAL AND MONTHLY UNEMPLOYMENT DATA FROM THE BUREAU OF LABOR STATISTICS. ANALYZED APPLICATION OF MINIMUM WAGE INDEXING LAWS. COMMISSIONED A POLL OF LABOR ECONOMISTS AND THEIR OPINIONS REGARDING

THE CONSEQUENCES OF MINIMUM WAGE, INDEXING, AND LIVING WAGE LAWS AND

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 932211 02-03-10

Schedule O (Form 990) 2009

SCHEDULE O

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

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2009
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THE IMPACT ON POVERTY. CONTRACTED ADDITIONAL RESEARCH PROJECTS WITH INDEPENDENT ECONOMISTS FOR FUTURE RELEASE. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. **EXPENSES \$ 239797.** OPERATED A PROJECT TO HELP EDUCATE THE PUBLIC ON FINANCIAL AND ECONOMIC LITERACY, THE CENTER FOR ECONOMIC AND ENTREPRENEURIAL LITERACY (CEEL). RESEARCHED AND MAINTAINED A DYNAMIC WEBSITE, ECON4U.ORG, THAT PROVIDED INFORMATION ON FISCAL LITERACY, GOVERNMENT SPENDING AND BUSINESS/PERSONAL FINANCES. CEEL ALSO PROVIDED THIS INFORMATION IN NONTRADITIONAL LOCATIONS (PUBLIC TRANSPORTATION, BOWLING CENTERS, MOVIE THEATRES, ETC.). CONDUCTED A WEBINAR FOR WASHINGTON, DC-BASED POLICYMAKERS AND JUNIOR STAFF REGARDING FINANCIAL ISSUES RELATED TO THE CREDIT CRISIS. MAJOR NEWSPAPERS PUBLISHED 23 OP-EDS AND 1 LETTER TO THE EDITOR WRITTEN BY CEEL. PRODUCED AND PLACED A SERIES OF ONLINE ADVERTISEMENTS ENCOURAGING THE PUBLIC TO VISIT ECON4U.ORG. ISSUED 3 PRESS RELEASES ON FINANCIAL AND ECONOMIC LITERACY ISSUES, AND MEDIA OUTREACH CAUSED THE ORGANIZATION TO BE CITED IN 51 NEWS STORES AND TELEVISION/RADIO PROGRAMS. BUILT AN ADVISORY BOARD OF ECONOMISTS AND ECONOMIC LITERACY SPECIALISTS TO COUNSEL THE ORGANIZATION ON FUTURE EFFORTS. REVENUE \$ 0. EXPENSES \$ 225701. INCLUDING GRANTS OF \$ 0. WROTE AND DISTRIBUTED 44 OPINION EDITORIALS AND 203 LETTERS TO THE EDITOR WHICH WERE PUBLISHED. WROTE AND DISTRIBUTED 13 PRESS RELEASES WITH RELATED INFORMATION ON ENTRY-LEVEL POLICY ISSUES, PARTICULARLY THE MINIMUM WAGE. MEDIA OUTREACH RESULTED IN COVERAGE IN 9 RADIO OR LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule O (Form 990) 2009

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SCHEDULE 0

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Department of the Treasury Internal Revenue Service

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OUTLETS, AND THE ORGANIZATION WAS CITED IN 124 ONLINE OR PRINT NEWS STORIES.

EXPENSES \$ 129933. INCLUDING GRANTS OF \$ 0. REVENUE \$ 450.

FORM 990, PART VI, SECTION A, LINE 3: RICHARD BERMAN AND COMPANY, INC. IS
THE MANAGEMENT COMPANY FOR EMPLOYMENT POLICIES INSTITUTE FOUNDATION, AND IT
STAFFS AND OPERATES THE DAY-TO-DAY ACTIVITIES OF THE ORGANIZATION.

FORM 990, PART VI, SECTION A, LINE 4: IN ADDITION TO EMPLOYMENT POLICIES,

THE ORGANIZATIONS'S MISSION WAS EXPANDED TO INCLUDE RESEARCH/EDUCATION WITH

RESPECT TO FINANCIAL AND GOVERNMENT SPENDING POLICIES.

FORM 990, PART VI, SECTION B, LINE 11: EMPLOYMENT POLICIES INSTITUTE

FOUNDATION'S FORM 990 WAS REVIEWED BY THE MANAGEMENT COMPANY'S CPAS AND BY

BOTH MANAGEMENT AND OUTSIDE LEGAL COUNSEL. ALL COMMENTS WERE ADDRESSED

BEFORE THE RETURN WAS FILED.

FORM 990, PART VI, SECTION B, LINE 12C: EMPLOYMENT POLICIES INSTITUTE

FOUNDATION ANNUALLY REQUIRES THE OFFICERS AND DIRECTORS TO READ AND SIGN

THE POLICY AND TO DISCLOSE ANY CONFLICT OF INTEREST THEY MAY HAVE TO THE

ENTIRE BOARD. THE BOARD THEN DECIDES WHETHER OR NOT THERE EXISTS A

CONFLICT. ANY OFFICERS OR BOARD MEMBERS WITH CONFLICTS ARE RECUSED FROM

VOTING UPON ISSUES INVOLVING THEIR PARTICULAR CONFLICT.

FORM 990, PART VI, SECTION B, LINE 15: COMPENSATION FOR THE DIRECTORS AND

EMPLOYEES IS REVIEWED AND APPROVED BY THE BOARD OF DIRECTORS; PERSONS WITH

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

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SCHEDULE O

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Department of the Treasury Internal Revenue Service

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CONFLICTS OF INTEREST REGARDING THE COMPENSATION ARRANGEMENT AT ISSUE ARE
RECUSED. CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPING ARE DONE WITH
RESPECT TO DELIBERATIONS AND DECISIONS REGARDING THE COMPENSATION
ARRANGEMENT. COMPARABLE COMPENSATION FOR SIMILARLY QUALIFIED PERSONS IN
FUNCTIONALLY COMPARABLE POSITIONS AT SIMILARLY SITUATED ORGANIZATIONS WAS
REVIEWED.
FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:
AL, AK, AZ, AR, CA, CO, CT, FL, GA, IL, KS, KY, ME, MD, MA, MI, MN, MS, NH, NJ, NM, NY, NC, ND, OH
OK, OR, PA, RI, SC, TN, VA, WA, WV, WI, DC
FORM 990, PART VI, SECTION C, LINE 19: EMPLOYMENT POLICIES INSTITUTE
FOUNDATION DOES NOT MAKE ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST
POLICY AND FINANCIAL STATEMENTS AVAILABLE FOR PUBLIC INSPECTION EXCEPT
THROUGH THOSE DOCUMENTS FILED WITH ITS FORM 1023 EXEMPTION APPLICATION
(COPY AVAILABLE UPON REQUEST AT THE ORGANIZATION'S HEADQUARTERS IN
WASHINGTON, DC) AS REQUIRED BY LAW.
SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS:
(A) NAME OF PERSON: RICHARD BERMAN AND COMPANY, INC.
(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:
MANAGEMENT COMPANY TO ORGANIZATION

Schedule O (Form 990) 2009

SERVICES

(D) DESCRIPTION OF TRANSACTION: MANAGEMENT FEES PAID BY THE ORGANIZATION

FOR MEDIA AND MESSAGE PROMOTION, MARKETING, ACCOUNTING AND ISSUE RESEARCH

Signature and Verification

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form

Signature > Jan & Rolling

previously with Form 8868.

Trtle ► C.P.A.

tax payments made. Include any prior year overpayment allowed as a credit and any amount paid

Balance Due. Subtract line 8b from line 8a. Include your payment with this form, or, if required, deposit

with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System) See instructions

Date > 7/12/10

8b

Form 8868 (Rev 4-2009)

N/A